Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

Message Text

UNCLASSIFIED

PAGE 01 MONTEV 02663 162016Z

13
ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W
---------- 041783
R 161922Z JUL 76
FM AMEMBASSY MONTEVIDEO
TO SECSTATE WASHDC 1741

UNCLAS MONTEVIDEO 2663

FOR COMMERCE/MAJOR PROJECTS

E.O. 11652: N/A
TAGS: BENC, UY
SUBJECT: MAJOR PROJECTS: ANTEL MODERNIZATION

REF: (A) STATE 173845 (B) MONTEVIDEO 2343

1. EMBASSY ASSUMES ATLANTIC RESEARCH CORP (ARC) HAS STUDIED BID DOCUMENTS AS FORWARDED TO USDOC AND IS REGISTERED WITH IDB. BACKGROUND ON ARC IS NOT AVAILABLT IN ANY OF THE VARIOUS GUIDES AND CATALOGUES IN COMMERCIAL LIBRARY, MAKING IT DIFFICULT TO ADVISE MEPD AND ARC WHICH LOCAL COMPAINES MIGHT PROVIDE SUITABLE MIX AS DESCRIBED REF.(B). HOWEVER, THE THREE FIRMS LISTED BELOW HAVE EXPRESSED INTEREST IN ASSOCIATING WITH A U.S. COMPANY AND HOPE THAT ARC WILL CONTACT THEM WITH FURTHER INFORMATION. IN THAT REGARD EMBASSY BELIEVES IT WOULD NOT BE PROVIDING ARC BEST SERVICE IF IT DID NOT REPEAT THOSE CONSIDERATIONS FIRST NOTED IN MONTEVIDEO 865, PARA.8 AND SINCE CONFIRMED IN CONVERSATIONS WITH KNOWLEDGEABLE PERSONS I.E. FIRMS WITH THE BEST CHANCE OF SUCCESS IN THIS BID WILL MOST PROBABLY BE THOSE WITH PREVIOUS EXPERIENCE THIS TYPE OF PROJECT. ESPECIALLY IF THAT EXPERIENCE IS IN LATIN AMERIA.

2. THREE FIRMS ARE:
URUCONSULT
CALLE DR. A. VIDAL Y FUENTES 306
ATTN: PEDRO QUEIJO

ICTEL
CALLE J. BARRIOS AMORIN 1610
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ATTN: JUAN MARTONY

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ICLA
CALLE JUNCAL 1305, P.L. ESC 109
ATTN: CARLOS JOOS

3. ALL THREE IN MONTEVIDEO. FIRST TWO ARE RECENTLY ESTABLISHED (UNDER IMPETUS OF ANTEL MODERNIZATION PROGRAMS). -)5#97&# .-)), THEY APPEAR TO HAVE COMPETENT ENGINEERS. ICLA IS SOMEWHAT LARGER FIRM WHICH IS LOCAL PARTNER OF CHARLES T. MAIN OF BOSTON, CONSULTING ENGINEERS FOR THE SALTO GRANDE HYDROELECTRIC PROJECT.

4. EMBASSY HOPES FOREGOING INFORMATION USEFUL TO MEPD AND ARC IN CONSIDERATION AND PURSUIT OF THIS CONTRACT.
SIRACUSA

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MONTEV02663
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760275-0992
From: MONTEVIDEO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760751/aaaabser.tel
Line Count: 75
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 173845, 76 MONTEVIDEO 2343
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Review Authority: vogelfj
Review Comment: n/a
Review Content Flags:
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Review Exemptions: n/a
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Review Media Identifier:
Review Referrals: n/a
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Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: ANTEL MODERNIZATION
TAGS: BENC, UY
To: STATE
Type: TE
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